



**PeopleWiz Satellite Network**  
For HR Entrepreneurs !

Ideas for growing together!



# CALLING ALL HR ENTREPRENEURS

A dearth of quality HR talent means that there is tremendous opportunity for freelancers and consultants to make their mark. If you want to be your own boss or would like to expand your current freelancing portfolio, the next few slides are for you.



PSN is an opportunity to grow together



As a satellite HR expert of PeopleWiz, you get the best of both worlds- wings & roots



Instead of sales you focus on building client relationship



You can access latest research and disruptive HR technologies

# WHAT YOU GET

PeopleWiz Brand built over 11 years and 100 clients !





# WHAT YOU GIVE



High quality HR solution delivery



Client Stakeholder Management for continued business



Business Development support by creating solutions, proposals and managing closures



High service orientation to address client's HR pain points



Spread the good word!

# HOW IT WORKS

Arrange a meeting with PeopleWiz partners to allow us to get to know you and your interests

Get your peoplewiz email and access to hot desk. Attend PeopleWiz orientation and HR boot camp

Join a sales visit or Meet your first client( depending on how quickly you reach out)





Pune | Bengaluru | Singapore



+91 9158999264  
+91 9158659590



**Peoplewizconsulting.com**  
info@peoplewizconsulting.com

Who we are

What we do

How we do it

Client Showcase

Get in touch



# Organization Building Specialists

Your trusted partner to design & build organizations for tomorrow

Using AI to diagnose and create organizational designs

# Creating People Advantage

Established in 2011, the firm has steadily grown as a respected and trustworthy business partner that focuses on People.

All services and solutions of PeopleWiz are bound by a common purpose of readying organizations for tomorrow. Using AI, we can accurately diagnose organizational challenges and simulate solutions using predictive models.

We create strong and long-term bond with clients by providing meaningful management consulting services, thought leadership combined with result-oriented service delivery.

We are boutique, we are specialized and have utmost flexibility when managing engagement and delivering results.



Extensive research capability & knowledge base spanning the HR value chain across sectors



Use of AI to build sharper consulting solutions



Collaborative network of HR & Domain specialists



Experience in large transformational initiatives



Extensive experience across Asia Pacific



# Leadership

Driven by the vision to become a knowledge power-house that provides globally trusted Organization Building Solutions for tomorrow's enterprise



**Protima Sharma**  
**Founder & Managing Partner**

B E (Chemical)  
MBA from Indian Institute of Science,  
Bangalore, PRINCE 2

Entrepreneur, Organizational Design expert and child rights activist, Protima has over 18 years of industry experience in managing organizational change. As the person at the helm of PeopleWiz, she leads solution building efforts for clients and expansion of PeopleWiz's Design led offerings.



**Shyne Devasia Kochuveed**  
**Co-Founder & Partner**

Masters in Personnel Management  
(MPM) - Pune University

During his formative career, Shyne was exposed to the best in HR at Thermax, Siemens and University of Oxford.

With over 23 years of industry experience, Shyne has been pivotal in the inception and expansion of PeopleWiz.

He drives the Digital Product Roadmap at PeopleWiz and has launched successful products for HR 3.0 consulting services.



**Dr. Garima Sharma**  
**Co- Founder & Research Chief**

BE, MBA- Symbiosis  
PhD, Case Western Reserve University  
Postdoc, Richard Ivey School of Business

Assistant Professor at Georgia State University - Andrew Young School of Policy Studies. Her research has been published in the Academy of Management Journal, Journal of Business Venturing, Organization Studies, Journal of Business Ethics and Journal of Applied Behavioural Science.

Garima leads the research team at PeopleWiz and ensures that all clients solutions are backed with global insights and in-depth research.

# Senior Consultants



## Girish Trivedi

B.E. (Mech.), M. S. University of California, ISMP Harvard Business School, Boston

Over an illustrious career of over 40 years, Girish has held leadership positions including Managing Director- Thermax Babcock Wilcox  
Director Finance, Human Resources and Corporate Services of Thermax Group.  
General Manager (Mfg.) Alfa Laval

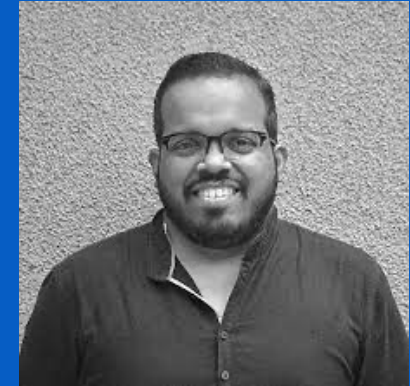


## Manish Sarraf

Shri Ram College of Commerce, Delhi , PGDM- IIM- Ahmedabad

Manish has over 30 years of experience in Finance, Risk Management, P&L Management, Sales & Strategy with strong expertise in Top Line and Bottom Line management & corporate support functions.

He has worked in both domestic and MNCs such as Infosys Technologies, Deutsche Bank, Citibank and , Siemens.



Vimal Kanth Tummala  
BE- University of Madras  
CEO - Deliverain Technologies

Data Science and Digital Technologies Entrepreneur delivering innovative solutions for real world problems.

Over 15 years of experience in managing large scale projects/programs with Organizations like MindTree Ltd, Happiest Minds, Sabre Corporation

# Offices and Geographies served



Pune (HQ)  
PeopleWiz Consulting LLP,  
101,Platinum Square  
Viman Nagar Avenue 1  
Pune 411014

Bengaluru(Bangalore)  
PeopleWiz Consulting LLP  
SparkPlug Coworks, Office No.-42,100 Ft. Road,  
Koramanagala, 4<sup>th</sup> Block, Bengaluru- 560034

Singapore  
PeopleWiz Consulting Pte Ltd,  
100 Tras Street #16-01 100 AM  
Singapore 079027

# Organization Design Consulting 2.0



AI based Network Analysis Tool for insightful organizational design  
 Exclusive India Partners for Re:config™



Role Clarification  
 Job Analysis



Visioning  
 Futuristic Org structures  
 Intrapreneurship



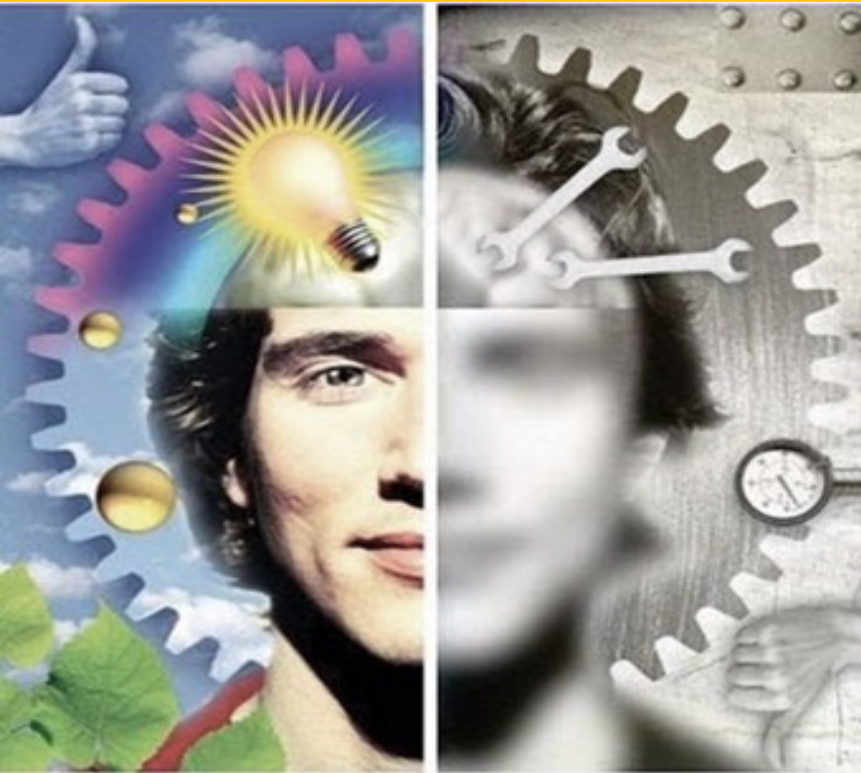
Career Ladders  
 Workforce Modeling  
 Workforce Optimization



# Talent Management

**Creation of a culture that celebrates contribution and fosters belongingness**

- Tech enabled Competency Modeling – Identify real time and dynamic competencies that keep up with the changing times using ApriCOT™
- Assessment & Development Centre – Virtually delivered
- Continuous Performance Management, OKR
- Balanced Scorecard implementation
- Career Pathing , Succession Planning
- Reward Strategy



# HR-on- Wheels, Workplace 2.0

Bringing the future workplace to you



- HR Process Redesign using MasCOT™
- Employee playbooks using MasCOT™
- Culture cultivation
- Self managed Organizations, Teal Organizations
- Digital HR transformation

# Engagement Approach

## Participative & Tech-enabled



### Diagnose

Understand the aspirations  
Use AI to visualize challenges and opportunities



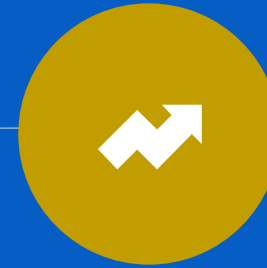
### Discover

Research & learn from the best



### Design

Co-create meaningful and high impact solutions  
Use AI to generate scenarios and options



### Deploy

Use Change management principles to deploy



### Drive

Monitor, test, iterate and continuously learn

# Value proposition

Engagement Model centred on accruing business benefits from organizational initiatives.

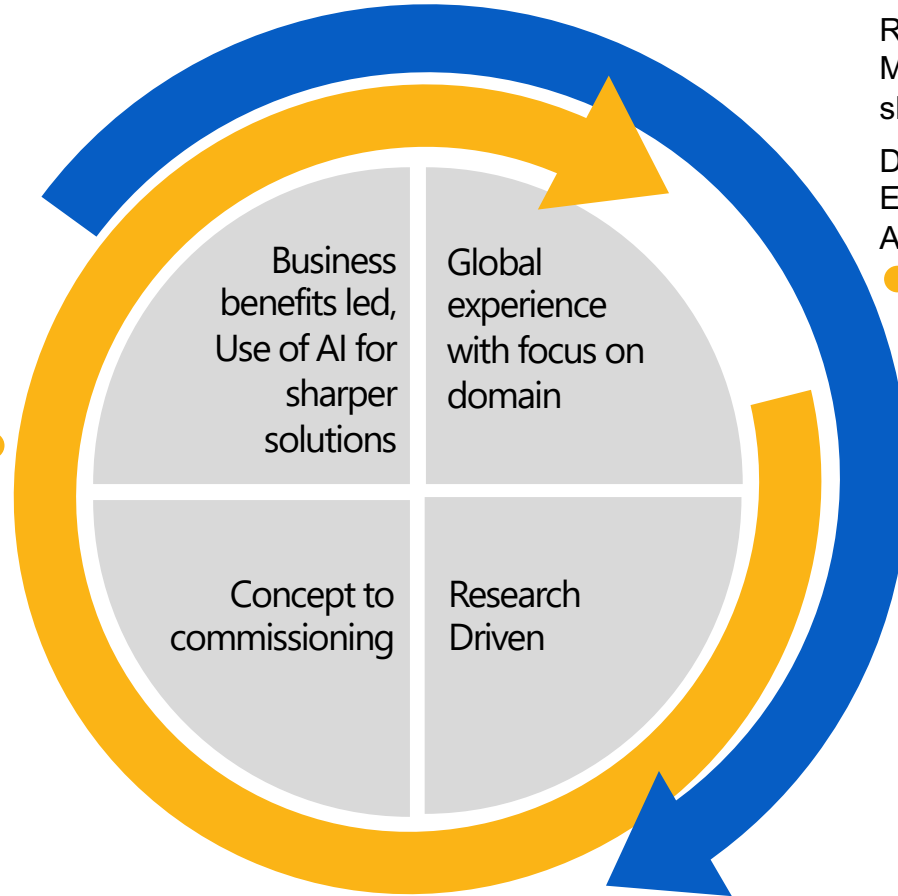
Whether it's lowering costs, improving efficiency, reducing complexity or improving capacity; we build a benefits focused roadmap to follow in our projects.

Strong AI tools and methods to take the organization from benefits definition to realization



We will not just show the way but also walk with you on the journey

Rigor of execution using change management techniques to ensure results



Highly qualified and experienced Consultants with experience in India, UK, USA, Europe, Asia Pacific.

Resources trained on Six Sigma, Lean Management and business analysis skills

Domain experience in Agri Business, Engineering, Manufacturing, Hi-tech & Analytics, BFSI



Centre of excellence team comprising of Doctorates, MBAs, Psychology majors led by expert from Case Western Reserve University & University of Oxford

Effective internal Knowledge Management System so that you get advantage of collective wisdom of the team.

Best Practices database curated over multiple successful projects.





# Partnerships



Carpe Omnia  
Technologies (COT)

Re:config



Trusted by



Retail & Apparel

Quick Heal



IT, ITES



Agri-Business

Time Inc.  
INDIA

Analytics



Manufacturing



Engineering

CareEdge

RATINGS. ADVISORY. RESEARCH. RISK SOLUTIONS.

BFSI

# Client speak



**Ajay Mahajan**  
**MD & CEO**  
**CARE Ratings Ltd**

"CARE Group needed partners that could truly understand us and our needs and then help us with what we needed in our transformation journey. PeopleWiz were probably the best we could have chosen. Throughout our engagement, I found PeopleWiz consultants to be thorough in their approach, open to suggestions and conscious about quality of deliverables. They helped us take some deep transformational steps, which needed careful calibration to introduce in our setup. Highly recommended for business aligned and people focused consulting services" !

"We chose PeopleWiz when we were looking for niche expertise in the area of Organization Design. The team adopted a rigorous approach to building recommendations. They took efforts to understand Quick Heal and brought unique insights from the industry. Their openness, concern for clients and participative approach has been truly appreciated at Quick Heal. We would highly recommend PeopleWiz to anyone looking for a partner who will not just deliver but also care."

**Kailash Katkar**  
**CEO**  
**Quick Heal Pvt Ltd**



# Get in touch for all your Organization building needs

We are just a click away

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